William & Mary (includes Virginia Institute of Marine Science) 2024-2025 Operating Budget Summary

2022-2023 2023-2024 2024-2025 % of % of % of **Budget** Budget **Budget** Year End Forecast Actual (Q3) Actual (Q3) Actual (Q3) Budget Revenue General Funds Educational/General 74.9% 72.2% \$ 111,426,503 \$ 85,042,992 76.3% \$ 116,520,216 73,858,015 74,964,516 Student Aid 97.5% 5,795,226 90.8% 6,625,139 99.2% 5,184,863 6,675,700 7,278,005 Sponsored Programs 61,886 46.9% 104,897 79.5% 131,900 107,610 81.6% 186,372 Nongeneral Funds 97.7% Educational/General 246.502.600 97.4% 256.340.501 266.025.111 264.656.426 99.5% 269.910.596 Auxiliary Enterprise 120,187,322 93.0% 127,076,818 93.7% 145,725,716 131,223,319 90.0% 152,834,948 Sponsored Programs/Eminent Scholars 45,512,241 83.2% 51,720,387 91.8% 61,686,871 60,767,642 98.5% 81,578,516 University Private Funds 11,575,748 79.8% 12,940,655 86.9% 13,527,098 89.5% 19,611,206 15,120,118 Local Funds 21,936,678 62.7% 18,919,624 47.1% 40,547,000 21,559,300 53.2% 47,125,170 COVID-19 Revenue 317,386 **Total Revenue** 525,136,739 88.9% \$ 547,862,624 88.4% \$ 647,338,919 \$ 583,509,527 90.1% \$ 695,045,029 **Expenditures** Instruction 117,144,723 72% \$ 125,412,162 75% \$ 175,173,688 \$ 128,349,779 73.3% \$ 164,559,377 81% 74% 17,202,917 Research and Advisory Services 15.014.564 15,980,604 22,144,978 77.7% 23,052,372 Public Service 99% 2,691,506 172,508 92% 163,693 240,688 147.0% 297,811 Academic Support 44,636,271 84% 49,146,399 85% 63,642,731 53,779,708 84.5% 69,001,288 Student Services 12,736,597 61% 13,162,233 57% 24,017,479 14,341,912 59.7% 21,150,227 Institutional Support 38.474.763 79% 43.376.114 82% 54.430.916 48.118.421 88.4% 59.953.799 Plant Operations 23,728,476 85% 22,209,321 76% 30,215,685 26,391,121 87.3% 36,677,200 Student Aid 60,118,349 87% 66,063,756 93% 71,067,377 68,602,726 96.5% 72,007,991 Auxiliary Enterprise 103,947,257 82% 101,940,889 77% 141,440,226 111,296,358 78.7% 147,194,973 Other 186,296 81% 196.096 92% 214,400 232.148 108.3% 298.002 Sponsored Programs/Eminent Scholars 83% 92% 97.0% 45,574,127 51,825,284 61,818,771 59,963,678 79,687,092 COVID-19 Expenses 828,713 23,817 100.0% 23,817 E&G Debt Service1 74% 94% 99.8% 4,406,403 5,593,964 5,946,120 5,936,275 7,169,371 80% 80% \$ \$ 469,488,045 \$ 495,079,330 650,276,064 \$ 534,479,549 82.2% \$ 681,073,319 **Total Expenditures**

¹Debt service expenditures related to auxiliary enterprises and sponsored programs are included in those fund expense totals.

William & Mary, excluding VIMS 2024-2025 Operating Budget Summary

	2022-202	3	2023-2024			2024-2025						
		% of		% of					% of			
_	Actual (Q3)	Budget	 Actual (Q3)	Budget		Budget		Actual (Q3)	Budget	Year End Forecast		
Revenue												
General Funds												
Educational/General	\$ 50,828,569	73.8%	\$ 51,432,574	70.1%	\$	79,741,638	\$	60,142,676	75.4%	\$ 84,198,171		
Student Aid	5,184,863	97.5%	5,795,226	90.8%		6,675,700		6,625,139	99.2%	7,278,005		
Sponsored Programs	61,886	46.9%	104,897	79.5%		131,900		107,610	81.6%	186,372		
Nongeneral Funds												
Educational/General	245,075,465	97.6%	255,243,460	98.1%		263,897,304		262,806,790	99.6%	266,688,282		
Auxiliary Enterprise	120,187,322	93.0%	127,076,818	93.7%		145,725,716		131,223,319	90.0%	152,834,948		
Sponsored Programs	26,761,531	85.4%	30,350,376	96.8%		31,350,000		33,275,561	106.1%	44,281,879		
University Private Funds	11,575,748	79.8%	12,940,655	86.9%		15,120,118		13,527,098	89.5%	19,611,206		
Local Funds	21,936,678	62.7%	18,919,624	47.1%		40,547,000		21,559,300	53.2%	47,125,170		
COVID-19 Revenue	317,386		 -			-		-		-		
Total Revenue	\$ 481,929,448	90.0%	\$ 501,863,630	89.3%	\$	583,189,376	\$	529,267,494	90.8%	\$ 622,204,034		
Expenditures												
Instruction	\$ 116,254,853	72.5%	\$ 124,391,773	74.7%	\$	174,004,182	\$	127,161,423	73.1%	\$ 163,192,166		
Research	5,105,062	117.2%	5,144,735	73.4%		7,332,102		5,402,489	73.7%	7,539,110		
Public Service	2,691,506	99.3%	172,508	92.3%		163,693		240,688	147.0%	297,811		
Academic Support	40,055,721	86.0%	43,667,931	86.2%		56,668,613		47,470,867	83.8%	60,924,019		
Student Services	12,736,597	61.5%	13,162,233	57.3%		24,017,479		14,341,912	59.7%	21,150,227		
Institutional Support	34,633,595	76.5%	38,592,515	78.7%		49,827,456		42,720,218	85.7%	53,467,383		
Plant Operations	19,988,789	91.0%	17,972,819	76.7%		24,387,975		22,096,059	90.6%	30,765,401		
Student Aid	59,936,467	87.7%	65,864,351	93.8%		70,642,375		68,416,562	96.8%	71,619,938		
Auxiliary Enterprise	103,947,257	82.1%	101,940,889	76.8%		141,440,226		111,296,358	78.7%	147,194,973		
Other	186,296	81.0%	196,096	92.4%		214,400		232,148	108.3%	298,002		
Sponsored Programs	26,823,417	85.2%	30,455,274	96.7%		31,481,900		33,383,171	106.0%	44,590,106		
COVID-19 Expenses	828,713		-			-		23,817		23,817		
E&G Debt Service ¹	4,406,403	73.9%	 5,593,964	93.9%		5,946,120		5,936,275	99.8%	7,169,371		
Total Expenditures	\$ 427,594,676	80.0%	\$ 447,155,087	79.8%	\$	586,126,521	\$	478,721,988	81.7%	\$ 608,232,324		

¹Debt service expenditures related to auxiliary enterprises and sponsored programs are included in those fund expense totals.

William & Mary, excluding VIMS Education and General 2024-2025 Operating Budget Summary

	2022-2023 2023-2024					2024-2025							
	% of			% of					% of				
	 Actual (Q3)	Budget		Actual (Q3)	Budget		Budget	Actual (Q3)	Budget	Year End Forecast			
Revenue													
General Funds Operating	\$ 50,828,569	73.8%	\$	51,432,574	70.1%	\$	79,741,638 \$	60,142,676	75.4%	\$ 84,198,171			
General Funds Student Aid	5,184,863	97.5%		5,795,226	90.8%		6,675,700	6,625,139	99.2%	7,278,005			
Nongeneral Funds	245,075,465	97.7%		255,243,460	98.9%		263,897,304	262,806,790	99.6%	266,688,282			
Reserves ³	-			-			5,768,453	-		-			
COVID-19 Revenue	317,386			-			<u> </u>			-			
Total Revenue ¹	\$ 301,406,283	92.8%	\$	312,471,260	91.9%	\$	356,083,095 \$	329,574,605	92.6%	\$ 358,164,458			
Expenditures													
Instruction	\$ 105,455,103	72.1%	\$	111,903,052	74.3%	\$	157,772,382 \$	115,062,636	73%	\$ 146,090,363			
Research	2,488,223	107.9%		2,094,130	78.1%		2,741,302	2,255,473	82%	2,796,716			
Public Service	2,544,957	100.5%		64,049	204.7%		31,293	73,205	234%	104,251			
Academic Support	33,295,505	84.2%		36,934,164	88.2%		47,335,813	40,485,609	86%	51,222,031			
Student Services	9,285,584	66.9%		11,225,881	74.2%		16,035,479	12,071,764	75%	16,539,555			
Institutional Support	29,585,266	80.3%		30,438,345	74.1%		42,128,956	33,662,457	80%	43,015,881			
Plant Operations	19,778,535	96.1%		17,320,919	75.8%		23,866,975	20,343,942	85%	24,669,220			
Student Aid	52,090,377	90.0%		56,947,345	95.1%		60,224,775	57,798,970	96%	56,801,493			
Debt Service ²	4,406,403	73.9%		5,593,964	93.9%		5,946,120	5,936,275	100%	7,169,371			
COVID-19 Expenses	828,713			· -			<u> </u>	23,817		23,817			
Total Expenditures	\$ 259,758,666	79.7%	\$	272,521,848	80.1%	\$	356,083,095 \$	287,714,149	81%	\$ 348,432,698			

¹Excludes prior year cash balance carryover.

²Includes debt related to the Law School, School of Education, Business School, and ISC.

³Reserves will only be used as needed to pay debt service on university issued bonds. Revenues and expenses will be managed throughout the year with a goal to use current year revenue if possible.

William & Mary, excluding VIMS Auxiliary Enterprise 2024-2025 Operating Budget Summary¹

	2022-2023	3	2023-2024				2024-2025							
		% of			% of					% of	Year End			
	Actual (Q3)	Budget	1	Actual (Q3)	Budget		Budget		Actual (Q3)	Budget	Forecast			
Revenue														
Food Service	\$ 24,317,362	112.1%	\$	26,178,370	98.2%	\$	30,468,855	\$	27,150,188	89.1%	\$ 28,957,602			
Bookstore & Other Stores	1,382,783	553.1%		1,221,494	77.3%		1,478,600		751,230	50.8%	1,044,749			
Student Housing	39,710,364	101.0%		40,586,897	103.8%		41,054,709		40,624,709	99.0%	41,421,486			
Parking & Transportation	2,204,231	98.1%		2,322,036	103.2%		2,736,798		3,061,278	111.9%	3,566,594			
Technology	3,678,647	80.3%		3,766,991	82.9%		4,573,526		3,553,158	77.7%	3,752,845			
Student Health & Wellness	6,031,760	93.0%		6,600,628	98.1%		7,404,000		7,273,081	98.2%	7,684,490			
Kaplan Arena	2,839,416	97.1%		2,861,114	98.1%		2,964,695		2,913,468	98.3%	2,956,817			
Student Unions	3,448,756	99.2%		3,830,206	97.4%		3,981,113		3,920,536	98.5%	3,967,184			
Recreation Center & Campus Recreation	2,906,010	104.1%		3,069,432	91.2%		3,287,195		3,306,295	100.6%	3,361,102			
Athletics	18,293,576	59.0%		20,173,015	65.9%		33,007,722		22,160,883	67.1%	38,964,359			
Other Auxiliaries	9,611,206	142.6%		10,724,349	194.1%		6,394,683		9,897,159	154.8%	8,691,686			
Student Aid	400,000	100.0%		889,312	96.8%		850,000		896,349	105.5%	896,349			
COVID-19 Stabilization Funding				-			-		-		-			
Debt Service Support	 5,363,211	73.9%		4,852,975	64.5%		7,523,820		5,714,985	76.0%	7,569,685			
Total Revenue ²	\$ 120,187,322	93.0%	\$	127,076,818	93.7%	\$	145,725,716	\$	131,223,319	90.0%	\$ 152,834,948			

•										J
	2022-2023				2023-2024					
			% of			% of			% of	Year End
Expenditures		Actual (Q3)	Budget		Actual (Q3)	Budget	Budget	Actual (Q3)	Budget	Forecast
Food Service	\$	18,431,532	83.3%	\$	21,999,881	87.2%	\$ 27,972,745	\$ 22,821,733	81.6%	\$ 29,014,823
Bookstore & Other Stores		1,547,325	1158.2%		1,623,108	90.1%	1,732,707	1,028,914	59.4%	1,363,810
Student Housing		25,879,404	69.6%		23,742,075	61.3%	40,943,250	25,687,531	62.7%	38,371,413
Parking & Transportation		1,759,380	87.5%		1,491,207	70.8%	2,484,016	2,139,137	86.1%	2,691,253
Technology		3,331,248	72.7%		2,795,678	61.5%	4,358,317	3,569,543	81.9%	5,040,477
Student Health & Wellness		4,994,866	77.0%		5,431,456	80.9%	7,404,000	5,323,239	71.9%	6,563,307
Kaplan Arena		1,828,977	62.5%		2,041,636	70.0%	2,693,993	1,820,984	67.6%	2,577,568
Student Unions		2,741,928	79.2%		2,864,484	72.9%	3,981,113	2,886,749	72.5%	3,651,311
Recreation Center & Campus Recreation		2,496,843	87.8%		2,820,878	82.5%	3,340,195	2,318,405	69.4%	2,949,827
Athletics		29,182,626	94.5%		29,319,298	95.8%	33,007,722	30,617,971	92.8%	35,816,688
Other Auxiliaries		6,342,748	93.6%		2,583,012	49.8%	5,998,348	5,630,643	93.9%	8,951,521
Student Aid		400,000	100.0%		889,312	96.8%	850,000	896,349	105.5%	896,349
Debt Service ³		5,410,379	74.6%		5,228,175	69.5%	 7,523,820	 7,451,508	99.0%	10,202,974
Total Expenditures	\$	104.347.257	82.1%	\$	102.830.201	77.0%	\$ 142,290,226	\$ 112.192.707	78.8%	\$ 148.091.322

¹Does not include revenue allocated to support Student Aid.

²Excludes state mandated auxiliary reserves.

³Debt service for auxiliary operations funded through student facility fees and private giving. Debt service is also included in operating expenses for housing, dining and parking.

William & Mary, excluding VIMS Sponsored Programs 2024-2025 Operating Budget Summary

	2022-2023			2023-2024								
			% of			% of				% of	•	Year End
	-	Actual (Q3)	Budget	A	Actual (Q3)	Budget		Budget	Actual (Q3)	Budget	- 1	Forecast
Revenue												
General Fund	\$	61,886	46.9%	\$	104,897	79.5%	\$	131,900	\$ 107,610	81.6%	\$	186,372
Nongeneral Fund		26,761,531	85.4%		30,350,376	96.8%		31,350,000	33,275,561	106.1%		44,281,879
Total Revenue	\$	26,823,417	85.2%	\$	30,455,274	96.7%	\$	31,481,900	\$ 33,383,171	106.0%	\$	44,468,251
Expenditures												
Operating Expenditures	\$	26,818,558	85.3%	\$	30,415,740	96.7%	\$	31,437,657	\$ 33,338,928	106.0%	\$	44,387,161
Debt Service		4,859	12.2%		39,534	100.0%		44,243	44,243	100.0%		202,945
Total Expenditures	\$	26,823,417	85.2%	\$	30,455,274	96.7%	\$	31,481,900	\$ 33,383,171	106.0%	\$	44,590,106

William & Mary, excluding VIMS University Private Funds 2024-2025 Operating Budget Summary

	2022-2023	3	2023-2024	i		2024-2025		
		% of		% of			% of	Year End
	 Actual (Q3)	Budget	 Actual (Q3)	Budget	Budget	Actual (Q3)	Budget	Forecast
Revenue								
Distributed Endowment Income	\$ 3,321,201	75.5%	\$ 3,130,761	74.5%	\$ 4,286,118	\$ 3,192,774	74.5%	4,235,065
UA Reinvestment Payout	-		342,879	75.0%	466,100	349,571	75.0%	466,095
Administrative Overhead Allocation	225,600	75.2%	225,675	75.2%	300,000	222,975	74.3%	296,460
UA Reinvestment Allocation	-		342,879	75.0%	466,100	349,571	75.0%	466,095
Transfers from Other Sources	-				-			-
Earnings on Short-term Investments	1,111,786	635.3%	2,877,076	564.1%	1,008,500	3,084,934	305.9%	4,131,504
Annual Gifts	4,754,457	67.9%	4,498,491	65.4%	6,911,100	4,174,023	60.4%	7,470,959
Transfer out to Quasi-Endowment	-							-
Transfer in from Quasi-Endowment	625,000					1,075,000		1,075,000
Distribution from External Trusts	40,430	89.8%	28,148	58.6%	37,400	26,850	71.8%	35,090
W&M Foundation Allocation	1,153,678	75.3%	1,156,839	75.1%	1,252,000	790,838	63.2%	1,053,848
Other Revenue	 343,596	80.8%	 337,907	68.0%	 392,800	260,562	66.3%	381,091
Total Revenue	\$ 11,575,748	79.8%	\$ 12,940,655	86.9%	\$ 15,120,118	\$ 13,527,098	89.5%	19,611,206
Expenditures								
Instruction	\$ 727,852	50.1%	873,465	64.6%	\$ 1,468,000	877,508	59.8%	1,384,944
Research	348,807	64.0%	338,871	60.3%	783,600	303,658	38.8%	425,002
Public Service	41,990	79.4%	46,965	74.0%	39,300	42,993	109.4%	50,884
Academic Support	1,719,538	76.2%	1,316,878	91.4%	1,907,300	1,029,326	54.0%	1,319,681
Student Services	410,603	24.7%	416,417	32.8%	1,337,800	607,086	45.4%	1,060,685
Institutional Support	3,169,135	83.6%	4,633,749	92.0%	4,727,200	4,794,984	101.4%	4,298,158
Plant: Operations & Capital Improvements	36,104	12.4%	14,399	4.6%	260,500	1,089,573	418.3%	5,261,111
Student Aid	 4,012,125	75.5%	 4,108,307	80.0%	 5,200,600	3,980,059	76.5%	4,416,920
Total Expenditures	\$ 10,466,154	68.1%	\$ 11,749,051	77.4%	\$ 15,724,300	\$ 12,725,187	80.9%	18,217,384

William & Mary, excluding VIMS Local Funds¹ 2024-2025 Operating Budget Summary

		2022-2023			2023-2024		2024-2025						
			% of			% of					% of	Year End	
		Actual (Q3)	Budget		Actual (Q3)	Budget		Budget	A	ctual (Q3)	Budget	Forecast	
Revenue													
Contributions from William & Mary Foundation	\$	6,683,611	60.8%	\$	7,465,127	46.7%	\$	17,029,100	\$	9,312,329	54.7% \$	24,104,448	
Contributions from Law School Foundation	Ψ.	1,751,823	23.5%	Ψ.	1,257,819	19.1%	•	7,569,300	*	1,508,946	19.9%	7,293,784	
Contributions from Business School Foundation		3,015,846	46.4%		1,742,881	34.9%		5,252,400		2,146,129	40.9%	4,402,006	
Student Fees		2,545,940	105.3%		2,762,520	60.2%		5,016,800		2,439,088	48.6%	2,862,713	
Other Revenue		7,939,459	104.7%		5,691,277	71.4%		5,679,400		6,152,808	108.3%	8,462,220	
Total Revenue ²	\$	21,936,678	62.7%	\$	18,919,624	47.1%	\$	40,547,000	\$	21,559,300	53.2% \$	47,125,170	
Expenditures													
Instruction	\$	10,071,898	79.8%	\$	11,615,256	79.4%	\$	14,763,800	\$	11,221,280	76.0% \$	15,716,859	
Research		2,268,032	150.9%		2,711,734	71.9%		3,807,200		2,843,358	74.7%	4,317,392	
Public Service		104,559	82.0%		61,494	66.7%		93,100		124,490	133.7%	142,676	
Academic Support		5,040,678	105.3%		5,416,889	73.7%		7,425,500		5,955,932	80.2%	8,382,308	
Student Services		3,040,410	58.8%		1,519,935	23.1%		6,644,200		1,663,062	25.0%	3,549,987	
Institutional Support		1,879,194	40.3%		3,520,421	119.6%		2,971,300		4,262,778	143.5%	6,153,344	
Plant: Operations & Capital Improvements		174,150	15.7%		637,501	247.1%		260,500		662,544	254.3%	835,070	
Student Aid		3,433,965	72.1%		3,919,387	90.6%		4,367,000		5,741,184	131.5%	9,505,176	
Other		186,296	81.0%		196,096	92.4%		214,400		232,148	108.3%	298,002	
Total Expenditures	\$	26,199,182	74.9%	\$	29,598,713	73.7%	\$	40,547,000	\$	32,706,774	80.7% \$	48,900,814	

¹Includes contributions from the William & Mary Foundation, Law School Foundation, and Business School Foundation. Expenses are incurred and then funds are brought over from each Foundation to offset expenditures. Tribe Club contributions are part of the total athletics budget presented in the Auxiliary section. Also includes revenue from non-credit bearing activities, fees for study abroad, student clubs and activities, student health insurance, etc.

²Excludes prior year cash balance carryover.

Virginia Institute of Marine Science 2024-2025 Operating Budget Summary

	2022-2023	3	2023-2024			2024-2025		
		% of		% of			% of	
	 Actual (Q3)	Budget	Actual (Q3)	Budget	 Budget	Actual (Q3)	Budget	Year End Forecast
Revenue								
General Fund	\$ 23,029,446	77.3%	\$ 23,531,942	77.1%	\$31,684,865	\$24,900,316	78.6%	\$32,322,045
Nongeneral Funds								
Educational/General	1,427,135	72.6%	1,097,041	55.8%	2,127,807	1,849,636	86.9%	3,222,313
Eminent Scholars	-	0.0%	-	0.0%	99,573	-	0.0%	99,573
Sponsored Programs	18,750,710	80.6%	21,370,011	85.7%	30,237,298	27,492,081	90.9%	37,197,064
Coronavirus Relief Funds	 -		 -		 -	-		
Total Revenue	\$ 43,207,291	78.4%	\$ 45,998,993	80.0%	\$ 64,149,543 \$	54,242,033	84.6%	\$ 72,840,995
Expenditures								
Instruction	889,870	72.8%	\$ 1,020,389	83.5%	1,169,506	\$1,188,356	101.6%	\$1,367,211
Research and Advisory Services	9,909,502	69.5%	10,835,869	74.8%	14,812,876	11,800,428	79.7%	15,513,261
Academic Support	4,580,550	69.1%	5,478,468	80.0%	6,974,118	6,308,841	90.5%	8,077,269
Institutional Support	3,841,168	112.7%	4,783,600	135.4%	4,603,460	5,398,203	117.3%	6,486,416
Plant Operations	3,739,687	63.8%	4,236,501	70.9%	5,827,710	4,295,062	73.7%	5,911,799
Student Financial Assistance	181,882	47.6%	199,405	48.3%	425,002	186,164	43.8%	388,053
Sponsored Programs/Eminent Scholars	 18,750,710	80.4%	 21,370,011	85.4%	 30,336,871	26,580,507	87.6%	35,096,986
Total Expenditures	\$ 41,893,369	76.0%	\$ 47,924,243	83.3%	\$ 64,149,543 \$	55,757,561	86.9%	\$ 72,840,995